



IPO INSIGHTS



ADITYA BIRLA SUN LIFE ASSET MANAGEMENT CO. LTD

Issue Dates - Opens: 29-09-2021 | Closes: 01-10-2021

IPO Note	<ul style="list-style-type: none"> • Largest Non-Bank Affiliated AMC by Quarterly Average Assets Under Management (QAAUM) • Negative Sales Growth • Offer for Sale Only, Valuations Priced-In
Rating	★★ (AVERAGE)

IPO SNAPSHOT

Issue Size	₹ 2768.26 Crores
Issue Type	Offer For Sale
Fresh Issue	-
Offer for Sale	₹ 2768.26 Crores
Face Value Per Share	₹ 5
Price Band Per Share	₹ 695 - ₹ 712
Minimum Lot Size	20 shares
Listing On	BSE & NSE
Pre-Issue Paid-Up Capital	₹ 144 Crores
Post-Issue Paid-Up Capital	₹ 144 Crores
Registrar to the Issue	Kfintech Private Ltd

IPO SNAPSHOT – ADITYA BIRLA SUN LIFE AMC LTD

About the Company	<ul style="list-style-type: none"> Strong History, Proven Track Record Largest Non-Bank Affiliated AMC by Quarterly Average Assets Under Management (QAAUM) Fourth Largest AMC in terms of Mutual Fund QAAUM AUM of 2936 billions as of June 30, 2021 Managed 118 schemes comprising of Equity and Debt Network includes 66,000 KYD-Compliant MFDs, over 240 national distributors and over 100 banks / financial intermediaries as of June 30, 2021 Total Investor Folios more than doubled from 2.93 millions as on March 31, 2016 to 7.07 millions as of March 31, 2021 																																										
Financials (₹ in Crores)	<table border="1"> <thead> <tr> <th>Standalone</th> <th>FY-2019</th> <th>FY-2020</th> <th>FY-2021</th> <th>30-06-2021</th> <th>Y-o-Y</th> <th>2-Yrs CAGR</th> </tr> </thead> <tbody> <tr> <td>Revenue</td> <td>1,406</td> <td>1,234</td> <td>1,191</td> <td>333</td> <td>-3%</td> <td>-8%</td> </tr> <tr> <td>EBITDA</td> <td>684</td> <td>703</td> <td>739</td> <td>216</td> <td>5%</td> <td>4%</td> </tr> <tr> <td>EBITDA Margin</td> <td>49%</td> <td>57%</td> <td>62%</td> <td>65%</td> <td></td> <td></td> </tr> <tr> <td>PAT</td> <td>447</td> <td>494</td> <td>526</td> <td>155</td> <td>6%</td> <td>9%</td> </tr> <tr> <td>PAT Margin</td> <td>32%</td> <td>40%</td> <td>44%</td> <td>46%</td> <td></td> <td></td> </tr> </tbody> </table> <p>Debt to Net-Worth Ratio is NIL as on June 30, 2021</p>	Standalone	FY-2019	FY-2020	FY-2021	30-06-2021	Y-o-Y	2-Yrs CAGR	Revenue	1,406	1,234	1,191	333	-3%	-8%	EBITDA	684	703	739	216	5%	4%	EBITDA Margin	49%	57%	62%	65%			PAT	447	494	526	155	6%	9%	PAT Margin	32%	40%	44%	46%		
Standalone	FY-2019	FY-2020	FY-2021	30-06-2021	Y-o-Y	2-Yrs CAGR																																					
Revenue	1,406	1,234	1,191	333	-3%	-8%																																					
EBITDA	684	703	739	216	5%	4%																																					
EBITDA Margin	49%	57%	62%	65%																																							
PAT	447	494	526	155	6%	9%																																					
PAT Margin	32%	40%	44%	46%																																							
Valuation	<p>Upper band is ₹ 712 per share. Based on FY 21 EPS of 18.27, P/E comes to 38.97 and with 10-20% Growth in FY 20-21, P/E will be in the range of 32-35.</p>																																										
Peers	<table border="1"> <thead> <tr> <th>Sr. No.</th> <th>Name</th> <th>TTM P/E</th> </tr> </thead> <tbody> <tr> <td>1</td> <td>HDFC Asset Management Company</td> <td>50.90</td> </tr> <tr> <td>2</td> <td>Nippon Life Asset Management Company</td> <td>38.46</td> </tr> <tr> <td>3</td> <td>UTI Asset Management Company</td> <td>30.14</td> </tr> </tbody> </table>	Sr. No.	Name	TTM P/E	1	HDFC Asset Management Company	50.90	2	Nippon Life Asset Management Company	38.46	3	UTI Asset Management Company	30.14																														
Sr. No.	Name	TTM P/E																																									
1	HDFC Asset Management Company	50.90																																									
2	Nippon Life Asset Management Company	38.46																																									
3	UTI Asset Management Company	30.14																																									
Promoters	<ul style="list-style-type: none"> Aditya Birla Capital Ltd Sun Life (India) Asset Management Company 																																										
Objects of the issue	<ul style="list-style-type: none"> Achieve Listing Benefits on the exchanges Carry out Offer For Sale 																																										
Overview	<ol style="list-style-type: none"> On Yearly Basis: <ol style="list-style-type: none"> Negative Growth at Sales and PAT growth is Okay Good Net Margin at 30%+ levels Growth is in negative trend. Margin is positive. However, margin will also get impacted with more players entering the industry Valuation is priced-in 																																										

DISCLAIMER

The information provided by or in this newsletter is generally from the press reports, electronic media, research websites and other media. It also includes information from interviews conducted, analysis, views expressed by our research team. Investors should not rely solely on the information contained in this publication and must make their own investment decision based on their specific objectives and financial positions and using such independent advisor as they believe necessary. The material and the information provided herein are not and should not be construed as an advice to buy or sell any of the securities named in this newsletter. SIHL may or may not hold positions in any of the securities named in this newsletter as a part of its business. Past performance is not necessarily an indication of future performance. SIHL does not assure for accuracy and correctness of information of reports in this newsletter.

