



IPO INSIGHTS

INOXGreen

ENERGY SERVICES LIMITED

Inox Green Energy Services Ltd

Issue Dates - Opens: 11-11-2022 | Closes: 15-11-2022

IPO Note	<ol style="list-style-type: none"> 1. One of the major wind power operation and maintenance (O&M) service providers within India 2. Enjoy synergistic benefits as a subsidiary of Inox Wind Ltd (IWL) 3. Established Track Record, favourable National Policy Support and visibility for future growth 4. Strong and Diverse existing portfolio base 5. Monopoly but Loss-Making business 6. Increasing Debt-to-Equity Ratio
Rating	★★ (AVERAGE)

IPO SNAPSHOT

Issue Size	₹ 740 Crores
Issue Type	Fresh Issue & Offer for sale
Fresh Issue	₹ 370 Crores
Offer for Sale	₹ 370 Crores
Face Value Per Share	₹ 10
Price Band Per Share	₹ 61 - ₹ 65
Minimum Lot Size	230 shares
Listing On	BSE, NSE
Registrar to the Issue	Link Intime India Private Ltd

IPO SNAPSHOT – Inox Green Energy Services Ltd (IGESL)

About the Company	<ul style="list-style-type: none"> Incorporated as 'Inox Wind Infrastructure Services Ltd at Vadodara Gujarat on May 11, 2012 One of the major wind power operation and maintenance (O&M) service providers within India Provides long-term O&M services for wind-farm projects specifically the provision of O&M Services for Wind Turbine Generators (WTGs) and common infrastructure facilities on the wind farm which support the evacuation of power from such WTGs. Stable annual income owing to the long-term O&M Contracts with customers Subsidiary of listed company 'Inox Wind Ltd' and a part of Inox GFL Group of companies Subsidiaries are engaged in the business of power generation through renewable sources of energy with Nani Virani Wind Energy Private Ltd being the only subsidiary which has commenced power generation as on the date of RHP Enjoy synergistic benefits as a subsidiary of Inox Wind Ltd (IWL) Presence in Wind Resource Rich states in India as on 30-06-2022 namely Gujarat, Rajasthan, Madhya Pradesh, Maharashtra, Karnataka, Andhra Pradesh, Kerala and Tamil Nadu Exclusive O&M Services for all WTGs sold by IWL through the entry of Long-Term O&M contracts between the WTG purchaser and itself for terms which typically range between 5 to 20 years Manufactures WTGs and provides turnkey solutions by supplying WTGs and offering a variety of services including wind resource assessment, site acquisition, infrastructure development, EPC of WTGs Clients - Gujarat Fluorochemicals Ltd, Torrent Power Ltd, Shree Cement Ltd, Markdata Green Energy Pvt Ltd, Roha Dyechem Pvt Ltd, Gujarat Industries Power Co Ltd, Amrit Bottlers Ltd, etc 																														
Competitive Strengths	<ul style="list-style-type: none"> Strong and Diverse Existing Portfolio Base Established Track Record, favourable National Policy Support and visibility for future growth Reliable Cash-flow supported by long-term O&M contracts with high credit quality counter-parties Supported and promoted by parent company Inox Wind Ltd (IWL) Established supply chain in place Strong and experienced management team 																														
Financials (₹ in Crores)	<table border="1"> <thead> <tr> <th>Particulars</th> <th>31-3-2020</th> <th>31-3-2021</th> <th>31-3-2022</th> <th>Y-o-Y</th> </tr> </thead> <tbody> <tr> <td>Revenue from Operations</td> <td>165.32</td> <td>172.25</td> <td>172.17</td> <td>De-growth</td> </tr> <tr> <td>EBITDA</td> <td>88.27</td> <td>82.22</td> <td>82.19</td> <td>De-growth</td> </tr> <tr> <td>EBITDA Margin</td> <td>53.39%</td> <td>47.73%</td> <td>47.74%</td> <td></td> </tr> <tr> <td>Profit After Tax (Contd+Disc Op)</td> <td>(52.26)</td> <td>(153.52)</td> <td>(93.20)</td> <td>Loss Reduced</td> </tr> <tr> <td>Profit After Tax Margin</td> <td>Negative</td> <td>Negative</td> <td>Negative</td> <td></td> </tr> </tbody> </table> <p>Debt to Equity Ratio = 1.09</p>	Particulars	31-3-2020	31-3-2021	31-3-2022	Y-o-Y	Revenue from Operations	165.32	172.25	172.17	De-growth	EBITDA	88.27	82.22	82.19	De-growth	EBITDA Margin	53.39%	47.73%	47.74%		Profit After Tax (Contd+Disc Op)	(52.26)	(153.52)	(93.20)	Loss Reduced	Profit After Tax Margin	Negative	Negative	Negative	
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Valuation	<ul style="list-style-type: none"> Based on the latest NAV as on 30th June 2022, P/BV = 1.92 																														
Peers	<ul style="list-style-type: none"> No listed peers 																														
Promoters	<ul style="list-style-type: none"> Inox Wind Limited 																														
Objects of the issue	<ul style="list-style-type: none"> Prepayment and Repayment of Borrowings and OFS 																														
Significant Developments after June 30, 2022	<ul style="list-style-type: none"> On July 29, 2022, Torrent Power Limited exercised a call option to purchase all the equity shares of Wind Two Renergy Private Limited ("Wind Two") held by IGESL for a consideration of ₹325.10 million pursuant to a call and put option agreement dated Dec 12, 2017 between group Company, Wind Two & TPL. As of July 29, 2022, Wind Two ceased to be an associate of IGESL. Further, on October 7, 2022, IGESL transferred all the equity shares held in Wind One Renergy Limited ("Wind One"), Wind Three Renergy Limited ("Wind Three") and Wind Five Renergy Limited ("Wind Five" and together with Wind One and Wind Three, the "Wind SPVs") to Adani Green Energy Limited ("AGEL") for a consideration of ₹0.10 million each, pursuant to the terms of share purchase agreements entered into by IGESL and AGEL with each of the Wind SPVs. As of October 7, 2022, the Wind SPVs have ceased to be associate(s) of IGESL IGESL has issued and allotted 750 senior, unsecured, rated, listed, redeemable, guaranteed, principal protected market linked non-convertible debentures of face value ₹1 million each, aggregating to ₹750 million (i.e., Unsecured NCDs), on a private placement basis on September 20, 2022 ("Deemed Date of Allotment"). The Unsecured NCDs were issued with a maturity period of 24 months from the Deemed Date of Allotment at 9.60% coupon rate per annum, payable on September 20, 2024. The Unsecured NCDs are listed on BSE 																														

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